

HODDELL STOTESBURY MORGAN
IS A FIRM OF CHARTERED SURVEYORS
PROVIDING COMMERCIAL PROPERTY
INVESTMENT AND DEVELOPMENT ADVICE



Public Art, The Loom, Leigh
Sophie Marsham

ABOUT US

Hoddell Stotesbury Morgan was established in 2002, as a result of the merger of Hoddell Stotesbury and Morgan Loggie.

It specialises in commercial property investment and development advice on a national basis. The firm consists of three Directors who have over 85 years of experience in the property investment market.

It is our aim to offer a professional service with at least one Director being involved in each project. From this personal and active approach we aim to understand our clients' needs and goals, producing a targeted response to suit each project or instruction.

As a result we have built up a core of clients who retain the Company on general property investment and development matters as well as on specialist projects.

CLIENTS

Our clients include:

- Aberdeen Standard Investments
- Aviva Investors
- AXA Investment Managers
- BlackRock Investment Management
- Brookshire Capital LLP
- CBRE Global Investors
- Canada Life Limited
- LaSalle Investment Management
- Legal & General Assurance Society Ltd
- Martin's Properties
- Mayfair Capital Investment Management Ltd
- Milton Group
- NFU Mutual Insurance Society Ltd
- RO Group
- Ropemaker Properties Ltd
- Salmon Harvester Properties Limited
- Savills Investment Management
- Sytner Group Ltd
- Travis Perkins
- Wesleyan Assurance Society

SERVICES OFFERED

The principal services offered by the Company are as follows:

- Sale of investment properties
- Acquisition of investment properties
- Development funding
- Asset Management analysis
- Investment project coordination
- Portfolio analysis

The ultimate aim of the practice is to maximise clients' assets and profit. This is achieved in the following ways:

SALES

We consistently maximise returns for our clients on their sales instructions. This is achieved via a marketing strategy that reflects the property to its best advantage combined with the targeting of active buyers through our comprehensive and continually updated database of investors. With our enthusiasm and pursuit of sales through to completion, we consistently achieve a high transactional success rate.

ACQUISITIONS

On acquisitions we employ our market knowledge to improve stock selection and use our in depth analysis to obtain a full understanding of the investment. This is undertaken with total integrity and attention to detail. To improve our clients' success rate we aim to source off market investments and utilise our recognised position in the UK market to obtain details on those that may only have been given a limited marketing.

EXISTING OWNERSHIPS

We are retained by clients to maximise returns from existing properties and portfolios. Through our hands on involvement which results in a detailed knowledge of the asset, we are able to produce creative ideas to maximise returns.

DEVELOPMENT

We have considerable experience in the negotiation of forward funding packages for both institutional investor and developer clients, over a broad range of commercial schemes.



PEOPLE

PARTNERS



RICHARD HARDING MRICS

Richard graduated from Reading University in 1985 and spent three years at Hillier Parker involved in retail agency. He then joined Clive Lewis & Partners where he specialised in investment agency and joined Morgan Loggie in 1995 where he soon became a Partner and continues to be in the merged Practice. He remains active in the investment market and has a strong involvement in the car showroom and retail sectors.



TIM MORGAN FRICS

Tim started in the profession in 1975 at Edwards Bigwood & Bewley in Birmingham. After completing the Estate Management course at Reading University in 1979, he joined Jones Lang Wootton where he specialised in investment acquisitions, disposals and development funding. In 1985 he left and set up his own Practice, Blanchflower Morgan, from which Morgan Loggie evolved in 1992. Morgan Loggie merged with Hoddell Stotesbury to form the current Practice of Hoddell Stotesbury Morgan in 2002.



PAUL YEARDON FRICS

Paul graduated from Reading University in 1979 and joined Richard Ellis where he specialised in investment agency and development funding. After three years he moved to Lalonde Bros & Parham before joining Clifford Bonney in 1984. He joined Hoddell Stotesbury in 1992 where he became a Partner and is one of the founding Partners of Hoddell Stotesbury Morgan. He is active in the investment market but retains a strong bias towards development funding.

ASSOCIATE PARTNER



ANDREW TAYLOR MRICS

Andrew graduated from Southbank University in 1996. He joined Glenny where he undertook a range of agency and professional work. Andrew moved to Slade & Co in 2002 where he specialised in investment agency. He joined Hoddell Stotesbury Morgan in 2004 and continues advising on investment acquisitions and disposals.

INVESTMENT SURVEYOR



TOM LARKIN MRICS

Tom graduated from the University of the West of England in 2014 and joined Savills in Cardiff working in the agency, development and investment departments. In 2016 Tom transferred to London to complete his APC and primarily focus on development and investment agency in Central London and the South East. He joined HSM in June 2018 and remains active in both the development and investment markets across all sectors.

SUPPORT



ELSIE UZICE

Elsie joined HSM in February 2016 and brings with her over 25 years of administrative and secretarial experience in the property sector. She is renowned in the office for her baking skills and in her spare time she enjoys going to the gym, reading and watching movies.

CONTACT US

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RICS

the mark of
property
professionalism
worldwide

